

January 12, 2009

Dear Kevin and Jonathan

This letter is so long overdue and I am embarrassed that it has taken me this long to write. First I would like to tell you both that we absolutely made the best choice in choosing you to list my mother's home. We have known you both for so many years and it was such a comfort knowing that my mother's needs and welfare came first above any financial gain. You honestly were a godsend, especially since Carol and I both lived out of town and had a limited amount of time to spend in Arlington. Clearing out over 50 years of belongings and memories from our home that we grew up in was an enormous task and one that I still doubt could have been accomplished if not for your help. You weren't afraid to get "your hand dirty" so to speak, literally and figuratively. Kevin, those two full days that you spent cleaning, sweeping, and hosing out the garage was beyond the call of duty and the transformation was just amazing. Our parent's home, built by Gene May, has always been a beautiful and solid structure with good bones yet with its age also came a bit of an out dated look. Kevin, your suggestions to paint the kitchen a more contemporary color, remove the heavy draperies from the windows, add newer hardware to the kitchen cabinets, and open the rooms up by removing unnecessary pieces of furniture were brilliant. My sister and I were so astounded at the transformation. The house now let in so much more light and looked more contemporary and would appeal to a broader and younger market as well. You sold the house in one day, and got our asking price. Even when the real-estate market was beginning to crumble, you knew that the house held its value and encouraged us to price it as such. I just cannot thank you enough and even though we are miles apart you will always have an open invitation to come to our home in Mathews to visit.

Love to you both,

Lynn Travis Hinkel