

**6801 Blue Slate Court
Alexandria, VA 22306
June 10, 1996**

**Mr. Davidson Lunger
President, Re/Max Properties of Distinction, Inc.
1010 North Glebe Road, Suite 160
Arlington, VA 22201**

Dear Mr. Lunger,

We became first-time homeowners on May 22 and can emphatically state that this event would not have come off as well as it did without Kevin Love. From his initial showing of the house through our settlement, Kevin's efforts and advice were truly exemplary.

We began searching for a home in January and spent numerous weekends attending advertised "open houses." We saw our eventual home after leaving a nearby "open house" and liked its curb appeal. We called Kevin who immediately displayed a great deal of accommodation. As we viewed the home, Kevin's warm and up-front style impressed us. Not only did we leave there knowing we would make an offer, but we also knew we wanted to make Kevin our agent.

Until now, we had always heard buying a home was a complex and frustrating process. Kevin's outstanding responsiveness and guidance have certainly changed our views. Besides completing the contract in one night through his efforts, we followed Kevin's recommendations in choosing a home inspector and loan officer and found them to be right on target.