

From: Bonus! <longnasdaq@yahoo.com>

Sent: Thursday, January 15, 2009 2:03:25 PM

Subject: Re: Kevin Love

Kevin did an excellent job on the sale process. He did an excellent staging on my house. I worked closely with Jonathan and Kevin on the best time to unload my property, and I did follow his suggestions on the home improvement I had to do, to package the house well. One of the suggestion I followed, was my backyard and planting some trees. I had a bland backyard, and I need to spruce it up. Also, painting of the front doors and front windows. He has a rolodex of contractors that could do the job fast, once the time has been set. Their priceis reasonable. I left the rest of the staging to Kevin, while I was on vacation. But, I did clean my house (declutter my house significantly), and did check with Kevin, which furnitures he would like to see in my place. The rest I put in the shed or give to the goodwill. Its a lot of work on the front end, but its worth it. The house was put on the market, and agents start calling the next day for viewing. An interest to purchase was brought up on Saturday, but never materialized. First open house was Sunday. I got an contract signed on Monday 9 PM. All in all, the time and effort we put in the front end, is worth it. The house sold quick and did not languish sitting out too long...in this challenged market.

Kevin priced the house precisely.

I hope I helped your questions.

Regards,

Alma Santoso